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# **DUJOUR** THE LAP OF LUXURY

CONNECT WITH THE MOST AFFLUENT AND INFLUENTIAL CONNOISSEURS.

### AWARDS & ACCOLADES

### **> FORBES**

Jason Binn's business model was profiled in Forbes Magazine's "Forbes 400" for its ability to access and connect with the most affluent and powerful people. Said Forbes, "If you're rich and powerful, Jason Binn will track you down and send you his magazine."

#### > ADWEEK

DuJour was awarded Adweek's Readers' Choice Poll for Hottest Magazine ahead of Reader's Digest, WSJ, and Martha Stewart Living.

### > ADVERTISING HALL OF ACHIEVEMENT

Binn was the sole inductee within the media industry to be acknowledged for outstanding advertising leadership and recognized for making a significant impact on the industry.

### **> THE WEBBY AWARDS**

Considered the Oscars of the internet, with more than 14K applicants from over 50 states and 60 countries. *DuJour* won Best Homepage for its website, beating out competitors including Squarespace, Condé Nast, *Interview*, and Google.

> WEBBY WINNER Best Homepage Website

#### **> WEBBY HONOREE**

Best Editorial; Best Magazine Website; Best Culture & Lifestyle Website; Best Lifestyle Magazine App; Best Navigation; Best Culture & Lifestyle Social Content

















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# DUJOUR DEFINED

DuJour is a luxury lifestyle media company focused on our community's passions and interests, including fashion, art, culture, beauty, home, entertainment, design, travel, business, nightlife, and wine and spirits. This content resonates with the most affluent and influential consumers in the country.

### **DUJOUR IS EVERYWHERE**

#### PRINT

DuJour is a quarterly oversized glossy magazine mailed directly to the homes of the 100K most affluent and influential individuals who reside in the top 10 markets in the country and are responsible for 50% of the nation's wealth and luxury spending.

#### DIGITAL

DuJour.com and the *DuJour* app are monthly interactive extensions of *DuJour* accessing over 400k consumers who account for 70% of the nation's affluence and influence. All digital advertisements are optimized and enhanced with web-enabled links, audio, and video. *DuJour* also maintains a dedicated, active presence across all social media outlets, including Facebook, Instagram, Twitter, Tumblr, Pinterest, and LinkedIn.

## QUALIFIED CONSUMERS

DuJour's handpicked audience targets the highest wealth qualifiers. Our exclusive and affluent print and digital community of 400k consumers spends more than \$15 billion annually and puts DuJour in a league of its own.

### LUXURY CONSUMPTION



FASHION & ACCESSORIES \$3.2B



HEALTH & BEAUTY \$1.4B



HOME & DESIGN \$2.1B



ENTERTAINMENT \$3.1B



PHILANTHROPY \$3B



TRAVEL \$2.2B

### **DUJOUR'S AUDIENCE**

AVERAGE HHI:	AVERAGE HOME VALUE:	AVERAGE NET WORTH:
\$250K+	\$1M+	\$5M+
COLLEGE GRADUATE:	AVERAGE AGE:	65% FEMALE
85%	41	35% MALE

DuJour sources the leaders in the data-mining industry, including Wealth Engine and Wealth Window. The companies monitor the top 3% of the wealthiest individuals in the U.S.-people who collectively control over 70% of the nation's luxury purchasing power and wealth. DuJour's print opt-in audience is verified for income, home value, and net worth. DuJour has access to these recipients' physical and digital addresses.

# PRINT WEALTH CIRCUIT

Each quarter, DuJour Magazine is mailed directly to the homes of the most affluent and influential individuals in the country. This elite audience lives, works, and plays in DuJour's "Cities," and has an average HHI of \$250K+, a \$1M+ home, and a \$5M+ net worth. Printed on the highest quality paper, DuJour is committed to excellence, ensuring our three-month shelf life and strong pass-along rate.

PRIMARY MARKET • CHICAGO • LOS ANGELES • MIAMI • NEW YORK	SECONDARY MARKET • DALLAS • HOUSTON • LAS VEGAS • ORANGE COUNTY • SAN FRANCISCO	RESORT DISTRIBUTION   ASPEN (SUMMER/WINTER)  HAMPTONS (SUMMER)  MALIBU (SUMMER)  MARTHA'S VINEYARD (SUMMER)  NANTUCKET (SUMMER)  PALM BEACH (WINTER)
UP TO 15K	UP TO 12K	UP TO 10K
ASPEN CHICAGO DALLAS HAMPTONS H	OUSTON LAS VEGAS LOS ANGELES MIAMI NEW	<section-header></section-header>

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# QUARTERLY ENGAGEMENT

DuJour reaches its audience through quarterly print and monthly digital advertising, branded content, dedicated emails, sponsored newsletters, social media, tastemaker events, and cover parties. Through this dynamic 36O-degree business model, *DuJour* gives its clients the unique ability to connect with our exclusive community across every platform.



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# MONTHLY DIGITAL DISTRIBUTION

Each month, a digital version is sent to the 400K consumers in *DuJour's* targeted database in addition to the quarterly printed issue.



# CONTENT

DuJour creates unique content curated for our passionate audience, whose interests include fashion, culture, beauty, home, entertainment, travel, watches, jewelry, design, wine, and spirits. *DuJour* focuses on the core cities responsible for fueling the most prestigious and prominent businesses in the country. Our editorial resonates with affluent and influential consumers through our exclusive controlled national and local distribution model.



----- PRINT MAGAZINE

LOCAL

CONTENT



Nicole Kidman wearing La Perla, Max Mara, and Cartier. Photographed by Patrick Demarchelier.

Cate Blanchett wearing Giorgio Armani, Chloé, and IWC. Photographed by Peter Lindbergh.

### DEDICATED EMAIL

DuJour offers its strategic partners the opportunity to send a dedicated email to our 100K opt-in engaged print and digital subscribers, who are responsible for the majority of the nation's luxury purchases and wealth.

### SPONSORED NEWSLETTERS

DuJour produces sponsored newsletters targeting our 100K self-selected, opt-in subscribers.



DEMOGRAPHICS AND STATISTICS 65% FEMALE **35%** 

**75%** AGES 25-54 70% HHI \$150K+

# INTEGRATED PLATFORMS

All of *DuJour's* platforms are designed to complement each other, working together in unison to amplify your brand's message through digital content, social media, events, and cover parties.



### DIGITAL

Each month, receive run of site units (ROS) across DuJour.com, garnering more than 1.2M page views per quarter.





### SOCIAL

Engage with our 17OK+ followers, who inspire trends and conversations by sharing images, specific handles, hashtags, and other key words.





### EVENTS

DuJour produces cover parties for each issue. DuJour's activations are fueled through DuJour and DuJour.com.



## **RATES & CALENDAR**

DIGITAL

Each month, a digital magazine

is sent to 400K of the most

affluent and influential consumers

in the country.

### PRINT

Each quarter, 100K magazines are mailed directly to the homes of our opt-in community, targeting the highest filter checks, including individuals with a \$250K+ HHI, a \$1M+ home, a \$5M+ net worth and are responsible for more than 50% of the nation's luxury spending.

50% of the nation's luxury spending.		
1x \$45,000	3x \$34,000	1x \$65,000
2x \$40,000	6x \$28,000	2x \$61,000
3x \$37,000 4x \$36,000	9x \$25,000	3x \$55,000
+20% Premium Positioning	12x \$22,000	4x \$45,000

ISSUE	RESERVATION	MATERIALS	AVAILABILITY
Spring Print	1/8	1/15	March-May
March Digital	2/5	2/12	3/1-3/31
April Digital	3/5	3/19	4/1-4/30
May Digital	4/2	4/16	5/1-5/31
Summer Print	4/9	4/16	June-August
June Digital	5/7	5/14	6/1-6/30
July Digital	6/4	6/18	7/1-7/31
August Digital	7/2	7/16	8/1-8/31
Fall Print	7/16	7/23	September-November
September Digital	8/6	8/20	9/1-9/30
October Digital	9/3	9/17	10/1-10/31
November Digital	10/1	10/15	11/1-11/30
Winter Print	10/15	10/22	December-February
December Digital	11/5	11/19	12/1-12/31
January Digital	11/26	12/10	1/1-1/31
February Digital	1/7	1/21	2/1-2/28

### DYNAMIC PLATFORMS

OFFERINGS	REACH	FREQUENCY	RATE
Content	100K	lx	\$100K
Dedicated Email	25K	lx	\$30K per send
Sponsored Newsletter	25K	lx	\$10K per send
Monthly ROS	400K	lx	\$10K per month
Social	170K	lx	\$3K per post
Event Coverage	100K	lx	\$6K per story
Cover Party	Varies	lx	\$70K

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PERSONAL AND CONFIDENTIAL

INTEGRATED

Print and digital distributions are

combined and access over

400K individuals responsible for

more than 70% of luxury

purchasing power in the country.

# **ADVERTISING SPECIFICATIONS**

### PRINT

#### Full Page:

2-page Spread



Trim

Bleed

Live

20 x 12"





#### **PDF** specifications:

High Quality [press-ready] files generated to the PDF/X-1a:2003 standard is the preferred format for all advertising creative, including relevant trim and bleed markings. Please assure all files submitted use a CMYK color profile with no spot colors embedded.

#### Additional Notes:

File conversion and /or creative adjustments will be billed at a rate of \$195 / hour. Clients waive DuJour's accountability for any color inaccuracies when a printed color proof is not provided.

#### Upload via AdPortal:

dujour.sendmyad.com

#### Color Proofs:

DuJour Media ATTN: Production 530 Seventh Avenue, Fl. Ml New York, NY 10018

### DIGITAL

#### Specifications and file upload:

Advertisments appearing on DuJour.com can appear in a range of banner sizes-see below. All digital creative should be submitted to production@dujour.com





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